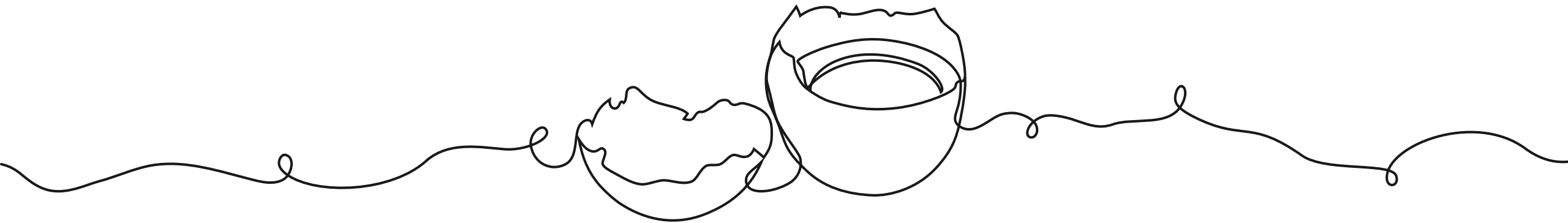




# Scaling up precision fermentation

Alternative Proteins for Food and Feed International Conference 2024



**Chris Landowski**  
CTO & Co-Founder, Onego Bio



**EIT Food iVZW, Protein Diversification Think Tank**

IMPROVING FOOD TOGETHER

## Who we are

# EIT Food Protein Diversification Think Tank

Established by **experts from the EIT Food community** Think Tank convenes selected stakeholders and partners, fostering broad and inclusive participation **to overcome barriers to innovation in the field of protein diversification.**



Co-funded by the  
European Union

A collage of food items including bread, donuts, pasta, and a plate of powder. The background is a light, neutral color. The text is centered in a bold, black, sans-serif font.

**Onego Bio is a US-Finnish B2B  
ingredient supplier delivering  
the perfect protein at scale**

**ONEGO**<sup>bio</sup>

# Bioalbumen<sup>®</sup> offers unmatched stability, reliability, and sustainability benefits



## Performance & Taste Parity

- Nutritional profile is the gold-standard quality of egg protein
- Consistent quality and functionality that's proven to work in all major food applications
- “Plug and play” solution with easy integration to formulas across all major food applications



## Stable Pricing

- On average, comparable cost to chicken egg white protein
- Stabilized margin from reliable supply and predictable pricing



## Supply Resiliency

- Offers a reliable and cost-stable protein source, reducing customer exposure to market volatility and ensuring consistent supply to meet demand efficiently.



## Sustainability Win-Win

- 100% animal-free and ethical with guaranteed food safety
- 90% less GHG emissions, 95% less land use and 72% less water use



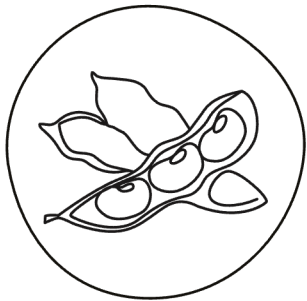
# Scaling up alternative proteins



# Alternative protein landscape

## Plant-based

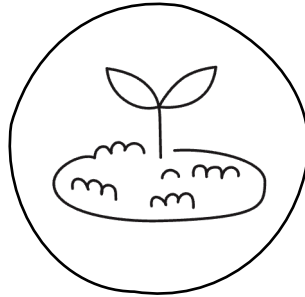
Made from crops like soy, peas, and wheat



Challenges in product performance (functionality, texture and flavor)

## Biomass fermentation

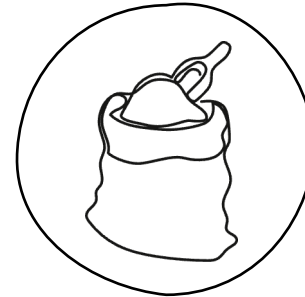
Growing fungal or bacterial cells to human nutrition



Challenges in regulatory approvals, taste, functionality and lack of reference

## Precision fermentation

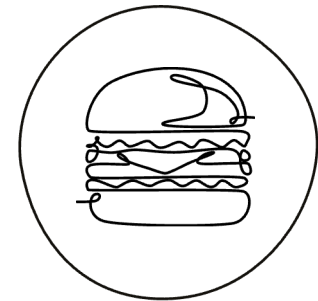
Growing animal originated proteins in bioreactors



Challenges in regulatory approvals and price to some ingredients/technologies

## Cultivated meat

Growing meat muscle cells in bioreactors

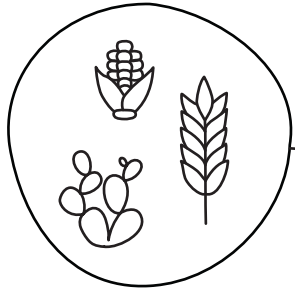


Challenges in regulatory approvals, technology readiness and price

**Cellular agriculture means producing food ingredients by using cell technologies and microorganisms instead of animals**

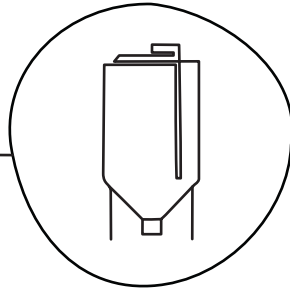
# The precision fermentation process

## 1. Feedstock



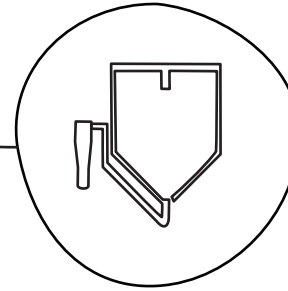
Corn sugar used as main source of carbon input, nutrients, water

## 2. Upstream process



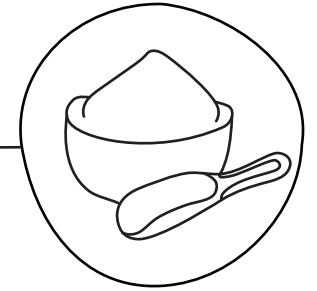
Fermentation in optimal conditions in the bioreactor

## 3. Downstream processing



Target protein is separated from water and biomass, purified and spray-dried

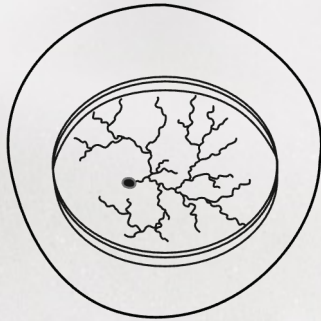
## 4. Final product



Final product is packed and delivered to customers for food processing, bakery, confectionary industries

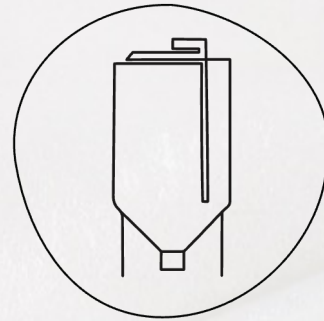
# Considerations for scaling up protein production

## Base technology



Choice of base technology and host organism

## Process optimization



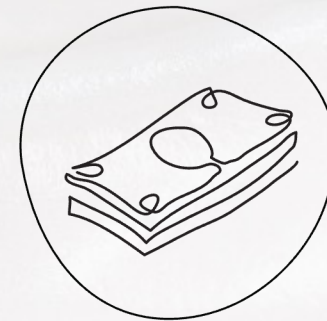
Develop and invest in price effective and scalable technology

## Strategic scaling



Take your time to scale! Rushing to scale too early can create unforeseen challenges

## Economic planning



Technical economical calculations to support planning, need a pathway to profitability



# Microbial cell factory options

## - Host systems for protein production tech

### Bacteria

- Most common and easy to access
- Short cultures
- Intracellular/secretor
- Lack N-linked glycans



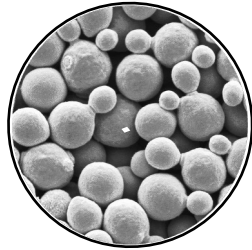
**Escherichia coli**



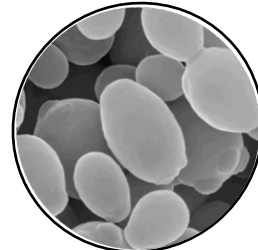
**Bacillus subtilis**

### Yeasts

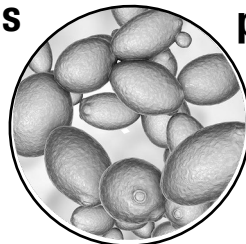
- Most common and easy to access
- Secretor
- Media containing methanol
- Moderate expression
- High biomass growth



**Kluyveromyces lactis**



**Pichia pastoris**



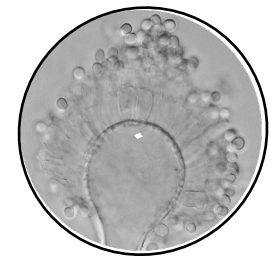
**Saccharomyces cerevisiae**

### Filamentous fungi

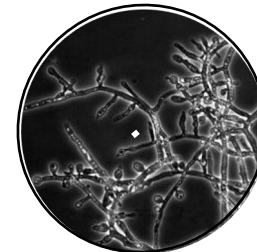
- Secretor
- Simple media
- High expression
- Low biomass growth
- Protease control knowledge is the key



**Trichoderma reesei**



**Aspergillus niger**



**Myceliophthora thermophila**



**Aspergillus oryzae**

# Cell morphology

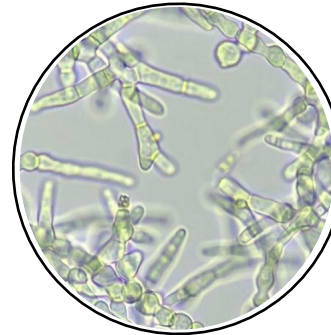
## Cell density and morphology

- Viscosity
- Agitation and aeration
- Thicker cultures require more energy and more oxygen
- Require more nutrients

## Modifying morphology

- Fungal filaments can be shortened with genetic engineering
- Hyperbranching can reduce the viscosity by 90%
- The reduced viscosity improves oxygen transfer
- Allowing strains with these mutations to accumulate greater biomass during the growth phase.

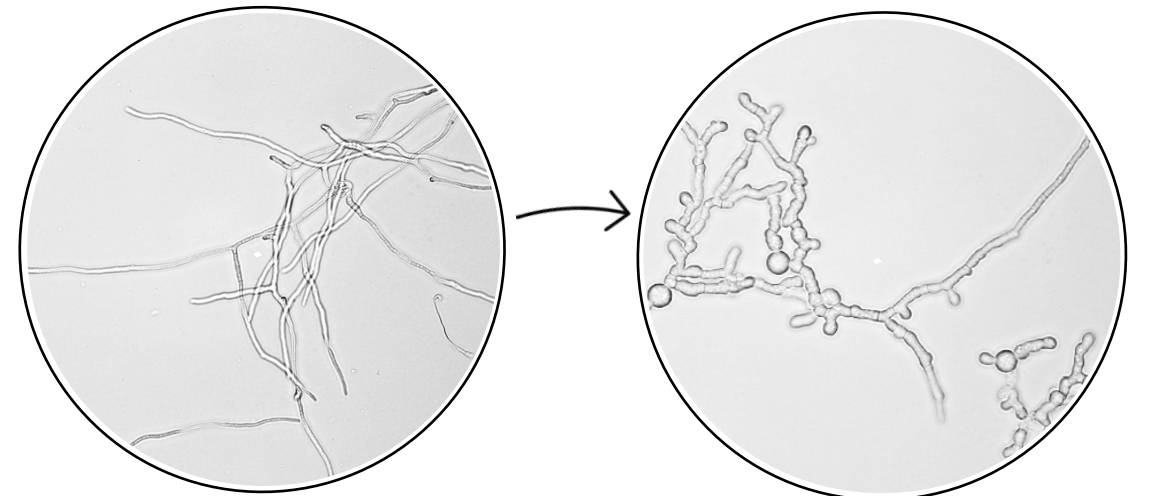
Filamentous fungi



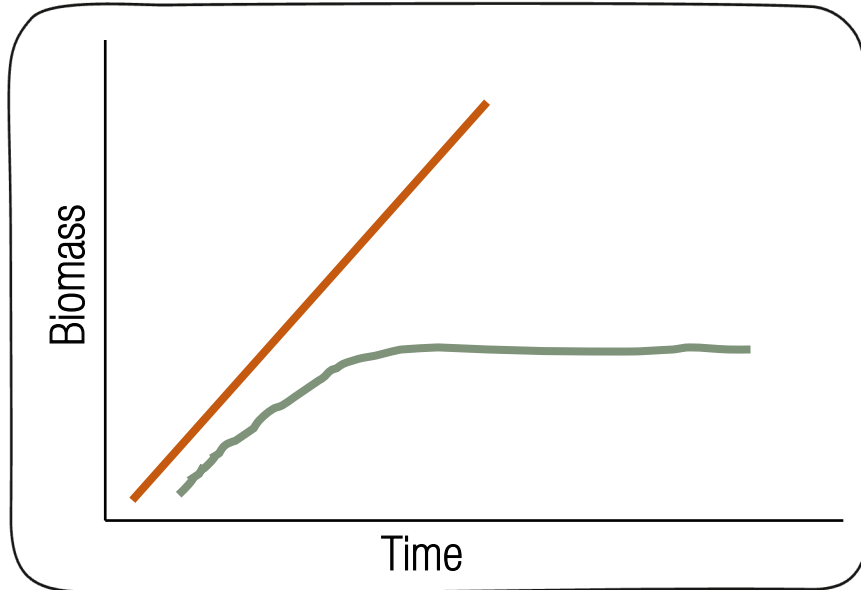
Yeast



Bacteria



# Carbon input and utilization



## Cell density

- High cell density creates more demands

## Feeding the organism

- Keep biomass levels low
- Use as little sugar as possible
- Avoid putting carbon into biomass and  $\text{CO}_2$
- Decoupled growth from secretion

## Carbon conversion rate

- Sugar feed can be the most expensive part of the process
- Efficiency of converting sugar into product protein
- For example, 3 kg sugar to 1 kg protein product

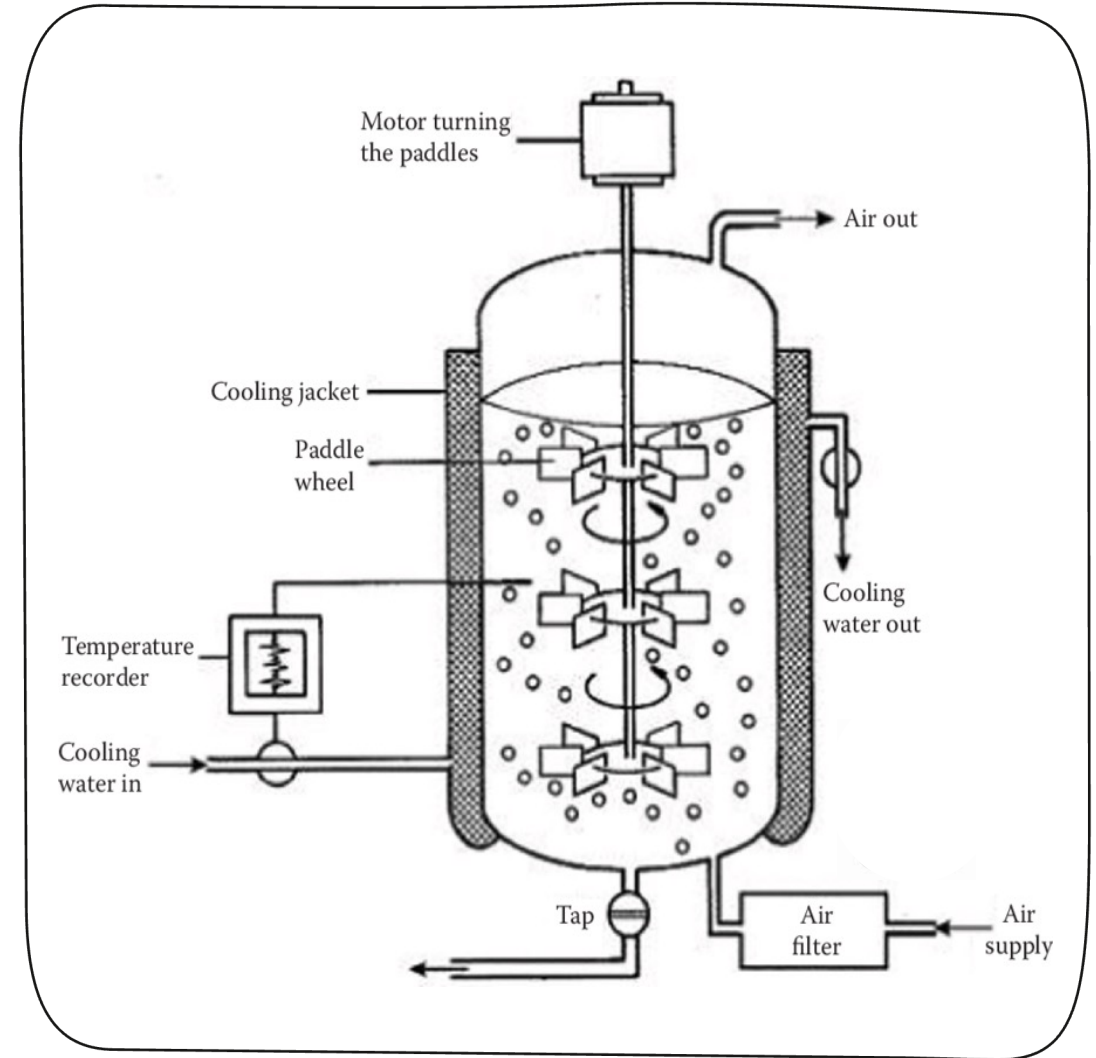
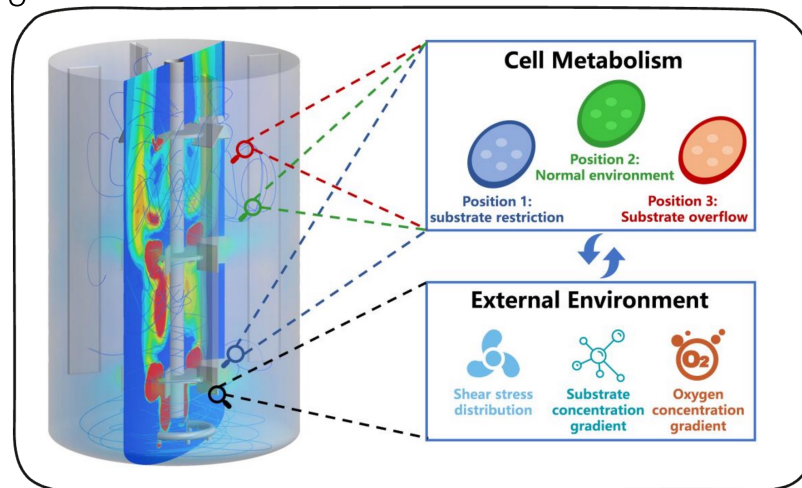
# Bioprocess considerations

## Important factors:

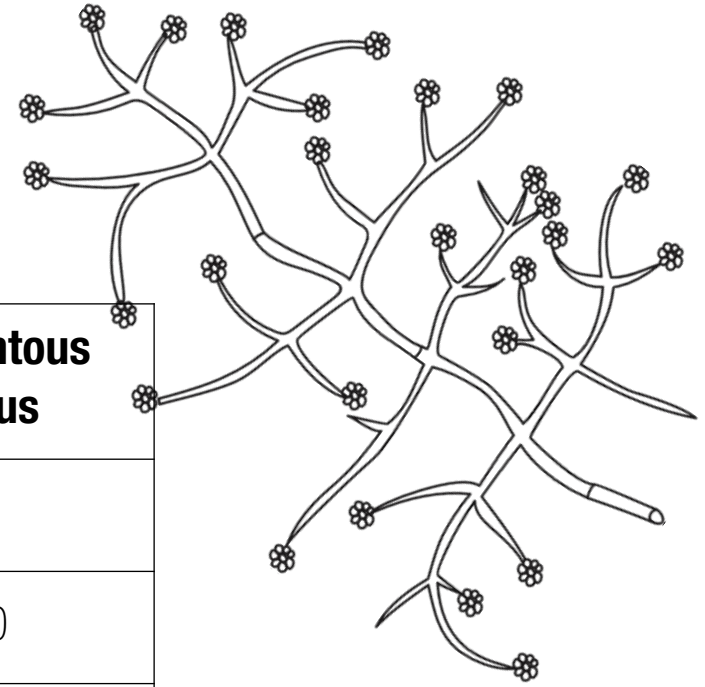
- pH
- Temperature/heat transfer
- Cell density
- Viscosity behavior of biomass (modeling CFD fluid dynamics)
- Dissolved oxygen/oxygen transfer
- Feeding nutrients
- Agitation impellers

## Requires energy

- Stirring
- Cooling water
- Air



# Operational comparison



## Processing in 100 m3 scale

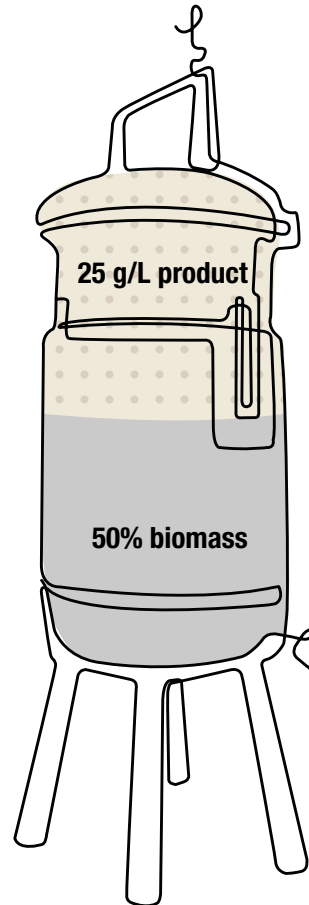
	Unit	Yeast	Filamentous fungus
<b>Cell mass waste</b>	tn/batch	45	15
<b>Cooling power</b>	kW	600	350
<b>Process air</b>	m <sup>3</sup> /min	110	60
<b>Oxygen need</b>	m <sup>3</sup> /h	700	0
<b>Methanol (toxic)</b>	m <sup>3</sup> /h	0.8	0

# *Trichoderma reesei*, fungal technology offers superior productivity and low production costs

Filamentous fungi has an inherently higher output at a lower cost than *Pichia* (yeast), the most common alternative

## Yeast

- High cell density and volume
- Heavy cooling power
- High oxygen demand
- Lower supernatant volume
- Methanol added (toxic/flammable)
- In 100 m<sup>3</sup> = 2500 kg dry product



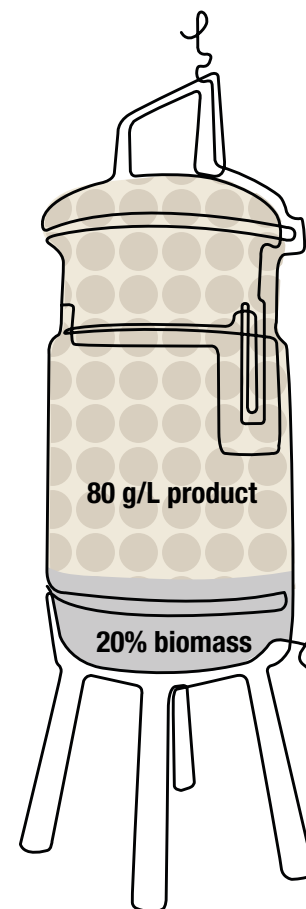
● biomass

● protein in whole broth

● supernatant

## Filamentous Fungi

- Low cell density and volume
- Lower cooling
- Low oxygen demand
- High supernatant
- High secretion
- In 100 m<sup>3</sup> = 8000 kg dry product



# Estimated costs

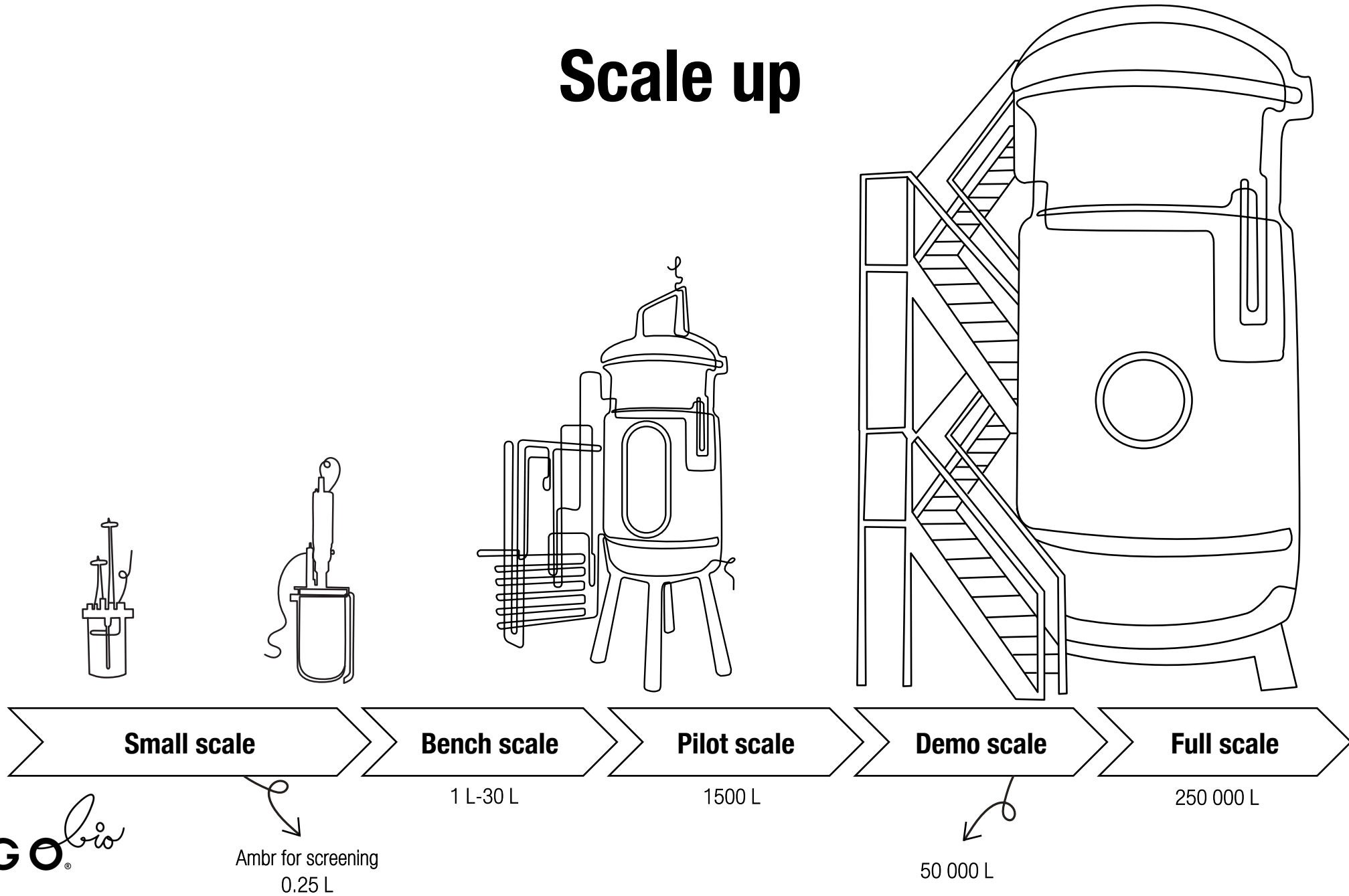
	Tank volume	Fungus	Yeast
<b>Production output</b>	100 m <sup>3</sup>	8000 kg	2500 kg
	250 m <sup>3</sup>	20,000 kg	-*
<b>Batch cost</b>	100 m <sup>3</sup>	\$100,000	\$100,000
	250 m <sup>3</sup>	\$120,000	-*
<b>Theoretical cost of goods</b>	100 m <sup>3</sup>	\$12.5/kg	\$40/kg
	250 m <sup>3</sup>	\$6/kg	-*



These are estimated cost of goods for food ingredient proteins;  
Contract manufacturing will increase the cost

*\* Not a realistic scale for yeast*

# Scale up





# Upstream scale up



# Upstream challenges

## The bigger you go, the slower everything happens

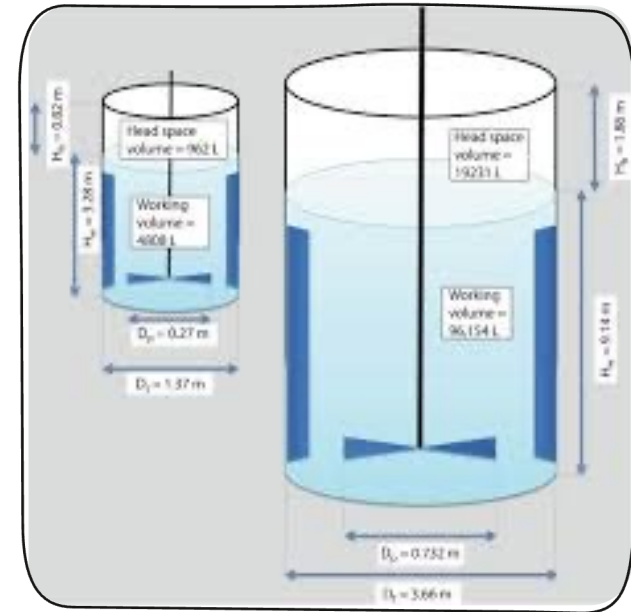
- Heat removal/cooling, mixing, mass transfer

## Surface to volume ratio changes equal change in performance

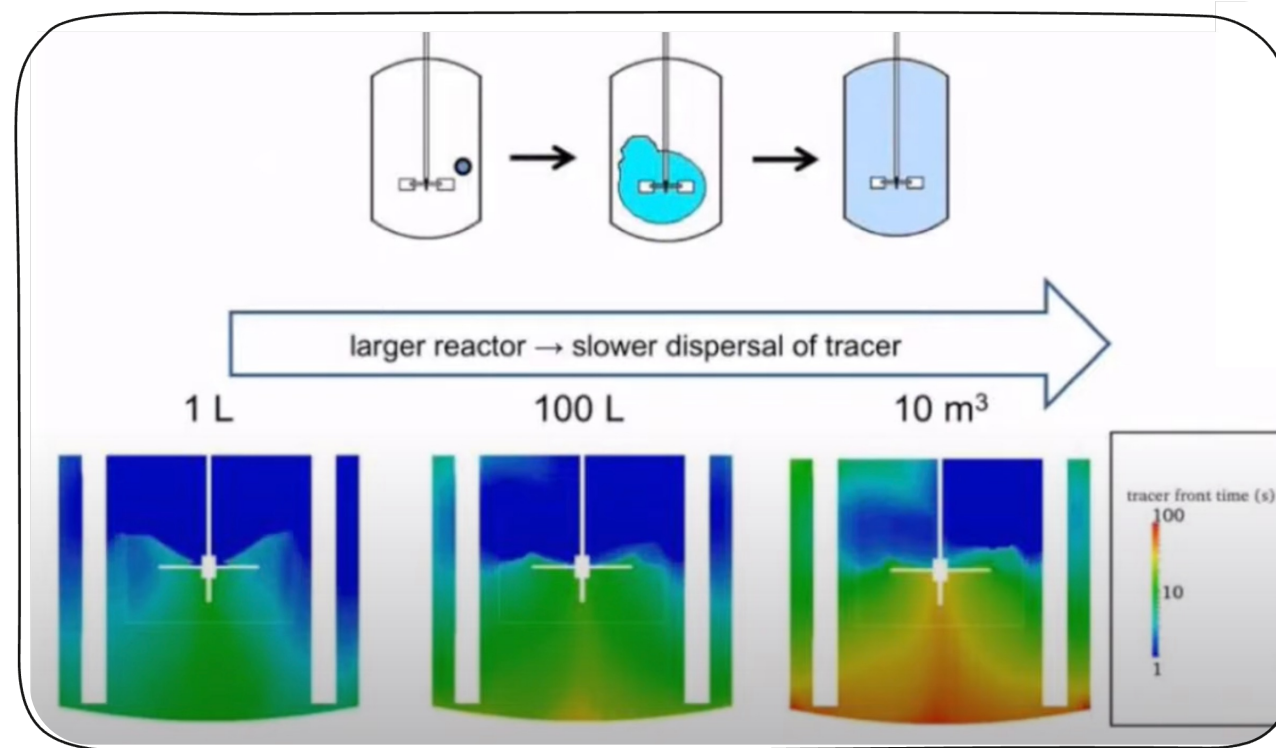
- Cooling needs, need to add height

## Height: Diameter ratio

- Normally 3:1 or 2:1
- Changes in this ratio can affect the oxygen and CO<sub>2</sub> removal
- Surface aeration critical factor
- Growth can occur on walls
- To accommodate low oxygen supply, need to increase impeller speed or blow in air or oxygen



# Complications scale up: mixing



# Upstream scale up practices

**Highly empirical** - Common rules

Constant power to volume

$$P/V = (N_p \times \rho \times N^3 d^5) / V$$

Constant tip speed

$$\pi \times d \times N$$

Depends on various parameters, including the gas flow rate, the sparger type, the agitation speed, and properties of the culture medium

- Advanced modelling of liquid and gas environment can help prediction

# Scale up table

Scale-Up Criterion	Designation	Small-Scale Bioreactor (80 L)	Production Bioreactor (10 <sup>4</sup> L)			
			Constant $P/V$	Constant Impeller Rotation ( $N$ )	Constant Tip Speed	Constant $Re$
Energy input	$P \propto N^3 D^5$	1	125	3,125	25	0.2
Volumetric energy input	$P/V \propto N^3 D^2$	1	1	25	0.2	0.0016
Impeller rotation	$N$	1	0.34	1	0.2	0.04
Impeller diameter	$D$	1	5	5	5	5
Impeller-pump rate	$Q \propto N D^3$	1	42.5	125	25	5
Circulation time	$t_c \propto V/Q$	1	2.94	1	5	25
Impeller-tip speed	$V \propto N D$	1	1.7	5	1	0.2
Reynold's number	$Re \propto N D^2$	1	8.5	25	5	1

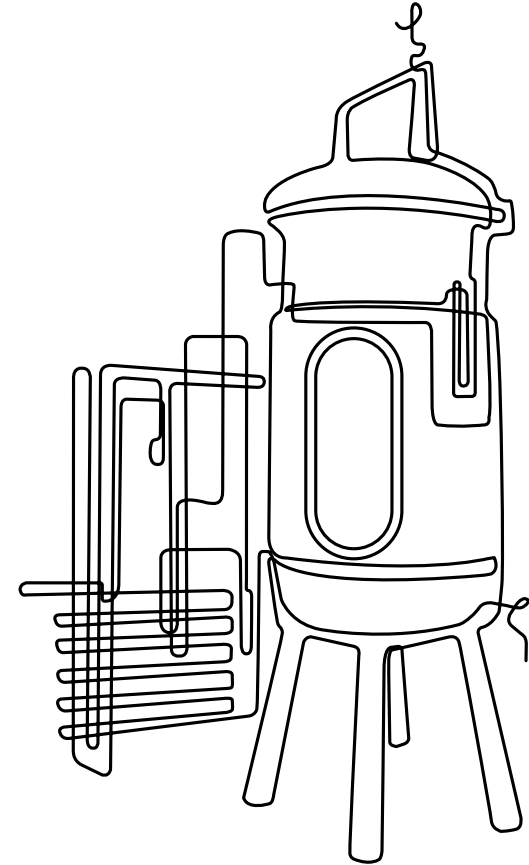
- Keeping power to volume constant will have a negative effect on which parameters?
- Keeping tip speed the same?
- Trade off and compensation
- What are the needs of the process and organism

# More upstream scale up considerations

Higher scale means higher demands for the biomass:

- Heat transfer/cooling challenges
- Air/oxygen transfer
- Stirring powder

Certain organisms cannot be easily or reliably scaled up to full scale for technical reasons



# Downstream scale up



# Downstream processing

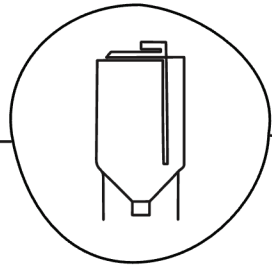
## 3. Downstream processing

Target protein is separated from broth and biomass, purified, and spray-dried

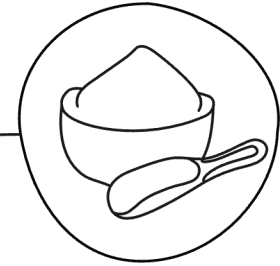
### 1. Feedstock



### 2. Cultivation



### 4. Final product



Secreting organisms are simpler to work with

- cell lysis with high biomass, stress, etc.
  - cell wall carbohydrate, DNA
- Host protein secretion minimized or completely removed
- 95% recovery possible

Bacterial intracellular products take more time and effort to process

- genomic DNA
- lots of host cell proteins to remove
- More DSP steps
- More product loss, less yield



# Downstream scale up: Technical aspects to consider

- ✓ Certain process methods don't scale up that well... like chromatography (waste-water becomes large)
- ✓ Filtration, flow per square meter, larger scale load factor
- ✓ Food products: process your product quickly, to avoid contamination possibility. You need big machinery to keep a high enough pace

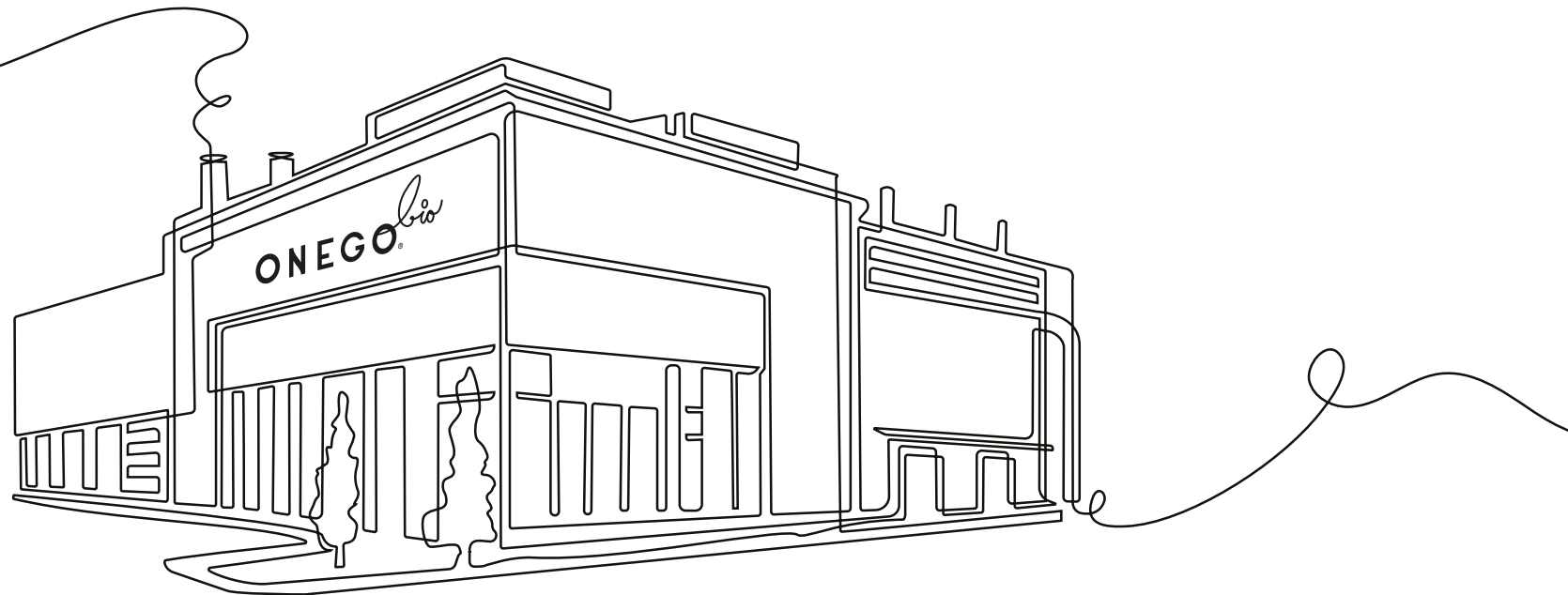
# Manufacturing & Regulatory



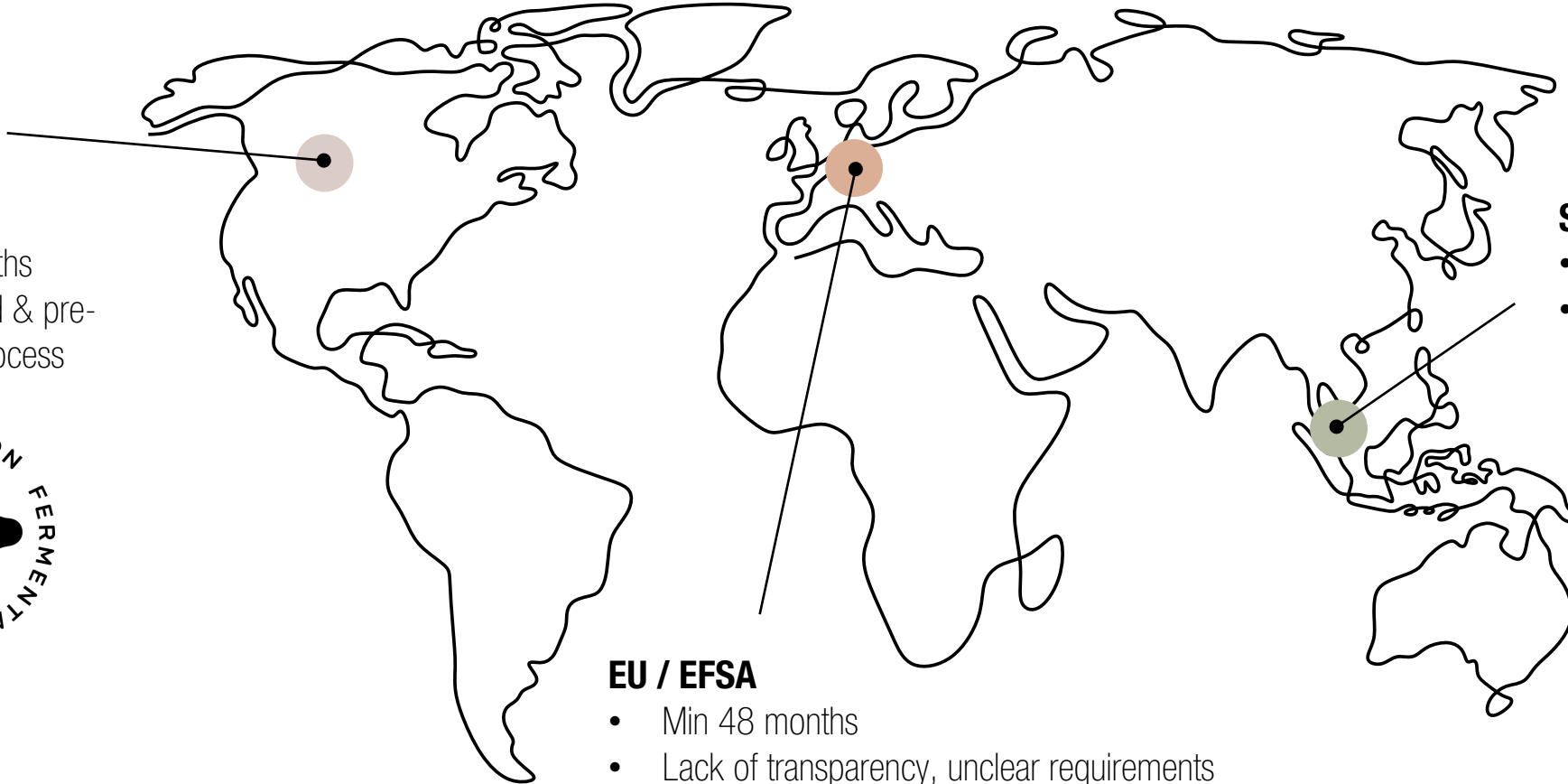
# Manufacturing considerations

- Technology readiness
  - Early process and material is expensive. . . . How much willing to invest in this?
- When will an economically viable process be available?
  - Determines how much funding will be necessary to bridge this gap
- Through co-manufacturing to own factory setup, combining them at later stages

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# Regulatory landscape



## USA / FDA

- 9-12 months
- Established & pre-defined process



## Singapore / SFA

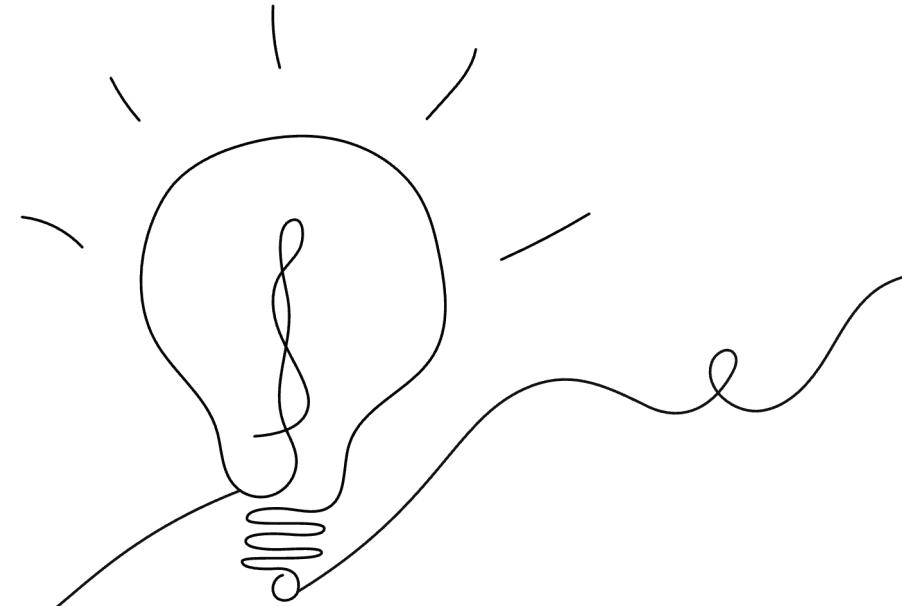
- 6-12 months
- Transparent process with clear requirements

## EU / EFSA

- Min 48 months
- Lack of transparency, unclear requirements

# Conclusions

- Technology readiness
- Cost calculations and reflecting on reality
- Developing and investing in price effective and scalable technology
- Extremely low \$/kg costs can be achieved in large scale manufacturing



# THANK YOU

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